



**Gallagher**

Insurance | Risk Management | Consulting

# Gallagher: A Trusted Partner for Minority-Owned Firms

Fostering inclusion, empowering diversity  
and supporting minority-owned businesses

## Why Join Gallagher?

### Empowering Women-Owned Firms.

Gallagher values the voices of women leaders, ensuring they have a seat at the table and feel empowered to make impactful decisions.

“We wanted our staff to have a good ‘home’ with a reputable organization where there are many opportunities for career advancement. I personally felt a connection with Gallagher’s culture. Trucking insurance is dominated by men, so I was very conscious of whom I would be working with. My gut instinct told me Gallagher was the right fit.”

— **Jackie Hoang**, CPCU, CIC, CRM, Area Executive VP, Transportation, Joined Gallagher in 2023

“Since our merger over three years ago, Gallagher, and particularly our branch, has consistently demonstrated that this decision was the right one. The company’s culture clearly supports family and work-life balance, and all our employees have been given opportunities for personal and professional growth.”

— **Tera Hodges**, CIC, Client Service Supervisor, Pacific Coast Branch, Joined Gallagher in 2023

## Our Women Leaders



### Melissa Cerny

Area President, Gallagher  
Pacific Coast Branch

Melissa Cerny, area president for Gallagher Insurance’s Southwest Region, oversees 300 employees across ten states, driving revenue growth from \$14 million to \$130 million in under a decade. With 12 years at Gallagher, she leads strategic operations across Property & Casualty, Benefits and Personal Lines. Previously, as COO at Chapman Insurance, she implemented Lean Six Sigma strategies, enhancing client retention and employee satisfaction. Following Gallagher’s acquisition of Chapman in 2012, she transitioned into her current role, expanding her impact across diverse industry niches.

### Jackie Hoang

Area Executive VP of Transportation  
Gallagher, Pacific Coast Branch

Jackie Hoang, CPCU, CIC, CRM — Area Executive Vice President for Gallagher’s Corona branch in the Inland Empire, specializing in Transportation Insurance. Jackie has a diverse background in all aspects of finance, insurance and risk management. Before joining Gallagher in 2023, Jackie and her husband owned and operated Ace Commercial Insurance Center for 20 years. Previous to managing her own agency, she was a financial analysis manager at Anthem Inc.

## Our Commitment to Inclusion

Gallagher takes pride in creating an inclusive business that extends beyond our office walls through daily interactions with our clients, insurance carriers and competitors, with the goal of promoting a more diverse industry.

## Awards and Recognition

- Forbes 2022 The Best Employers For Diversity
- 2023 Forbes Best Large Employers
- 2024 Fortune 500
- 2023-2024 Human Rights Campaign Foundation (HRC) Equality 100



## Organizational Involvement

We're proud to work with a network of business and industry partners — all driving to improve diversity in insurance.

- National African American Insurance Association (NAAIA)
- National Supplier Development Council (NMDSC)
- Black Insurance Industry Collective (BIIC)
- National Forum for Black Public Administrators (NFBPA)
- LINK LGBTQ+ Insurance Network
- Hispanic Insurance and Risk Management Association (HIRMA)
- Rising Insurance Star Executives (RISE®)
- National LGBT Chamber of Commerce (NGLCC)

## ► Learn more about how Gallagher supports inclusion and diversity by visiting our website

<https://www.ajg.com/about-us/inclusion-diversity/>

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