

Working to Move Your Business Forward

Gallagher Southwest Regional Highlights

At Gallagher, our strategic mergers and acquisitions in the Southwest have led to remarkable growth and success since our first office opened in 1987. By leveraging market insights, we seamlessly integrate acquired companies to drive growth and deliver unmatched value to clients.

Our unwavering commitment to client satisfaction has earned us a stellar reputation, solidifying our position as the go-to insurance brokerage firm in the region.

Southwest Success Story

17 DEALS CLOSED

since 2018 in the
Southwest region

5+ MERGER PARTNER MEMBERS

hold leadership positions currently
in the Southwest region

600+ COLLEAGUES

supporting the
Southwest offices

\$289.8 MILLION

in revenue
generated in 2023

11 OFFICES

located in Southern California,
Nevada, and Arizona

\$2.6 BILLION

in premium
placed in 2023

These statistics speak to Gallagher's successful mergers and acquisitions in the Southwest, attracting partners across a diverse range of industries such as:

- Assisted living
- Affordable housing
- Waste management
- Nonprofit
- Construction
- Transportation
- Religious
- Agribusiness
- Metal services
- Surety bonds
- Aviation



Merger and acquisition experience testimonials

Don't just take our word for it. Hear from the people who have been there.

“The resources and expertise that Gallagher is able to give to a merger partner is far beyond what my expectations could have been. The Gallagher attitude is really about putting our best people in front of our best clients so there's a real culture of sharing. So if somebody is an expert in a certain niche, we bring that expert in, and we deliver the best product to our client so our client wins. When we were first acquired in October of 2013 — we were referred in to a client in November of 2013 — we were able to save them \$100,000 on their premiums right away. We've written over \$800,000, and several clients that would have never been written had we not been with Gallagher. The power of Gallagher is the real deal, and it's made a huge difference to our business.”

— Gary Levine, G. S. Levine Insurance Services, Inc.

“As we talked with Gallagher and got to know the team that we would be working with, we felt that Gallagher fit MMT's culture extremely well. We viewed the merger as something that would bring value to both our clients and staff. Looking back, it has been a great decision and we would do it again.”

— Doug Trout, McConnell, Manit & Trout Insurance Services LLC

“We chose Gallagher over other offers for several reasons. They have exceeded our expectations since our first meeting. Gallagher has provided us with access to additional markets and products, as well as additional account managers for our customers. Our employees have also benefited from increased earning and learning opportunities. Gallagher's efficient systems, such as the certificate team and policy checking team, have freed up time for our account managers and producers to focus on insurance matters and growing our business. Joining Gallagher has been a great decision for us.”

— Tera Hodges, Richied & Associates, Inc.

▶ **Unlock the potential of your business today!**

Reach out to your Gallagher representative to learn more.

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