





# Enabling your people to be better, means your business can start achieving its best.

Re-imagining the experience of work and inspiring your people to be remarkable has the power to accelerate your advantage.

This is where we come in. We create places where people want to work and provide your employees with the tools they need to thrive.

It is our mission to reverse the negative trends of low engagement and high staff turnover.

Partner with us and face your future with confidence.



Accelerating your performance

The needs of the global workforce are changing and your response has the power to move your organisation beyond competing, to **evolving** and **leading**.

At Gallagher we help you to align your people strategy with overall business goals.

**The outcome?** Greater productivity, profitability and growth. All while reducing people risk and operating costs.



### Harness our expertise

Where we can help.

### REMUNERATION, BENEFITS & REWARDS

We'll help you to incentivise performance and boost your Employee Value Proposition in a way that brings out the best in your people and delivers value for your organisation.

Group Insurance (Life, TPD & Salary Continuance) | Health Insurance | Benefits Packages Remuneration, Benefits Benchmarking & Strategy | Financial Literacy & Digital Solutions Executive Compensation | Executive Private Wealth | Superannuation Consulting

### **BUSINESS & MANAGEMENT CONSULTING**

We'll help you to identify the strategies that will have tangible impact on business performance today, and effectively plan to achieve greater success tomorrow.

Key Person Insurance | Buy/Sell Protection | Strategic Business Planning Organisation Design, Right Sizing & Restructures | People & Culture Strategy M&A - People, Culture Due Diligence & Integration | Service for Multinationals setting up in Australia

### COMMUNICATIONS, CULTURE & EMPLOYEE EXPERIENCE

We'll help you to raise the bar on people experiences and wellbeing, while empowering people with the tools they need to thrive at work and at home.

Leadership Alignment | Employee Experience Management | Values & Cultural Development Workplace Event Management | Internal Communications | Superannuation Engagement Diversity, Equity & Inclusion | Surveys & Insights | Workplace Wellbeing Index

### TALENT ATTRACTION, DEVELOPMENT & RETENTION

Fostering an environment of growth and development makes sense in any labour market, and puts you in the best position to attract and retain top talent.

Attraction & Retention Strategy | Employee Value Proposition | Talent Acquisition & Recruitment Talent Assessments | Coaching | Talent & Succession Management | Team & Leadership Development

### **EMPLOYEE & INDUSTRIAL RELATIONS**

We help you navigate and resolve people-related concerns and design industrial strategies that align to your objectives, and deliver benefits to your business and its people.

Enterprise Bargaining | Employment Contracts, Policies & Procedures | Fair Work Representation & Compliance
Pay & Awards, Audits & Advice | Performance Management
Investigations, Mediations & Grievance Management | On-Demand HR

# The Business Performance People

Accelerated performance starts with you.

As the leading employee benefits and HR consultancy in Australia, we understand that every business has its own unique priorities and needs.

Our hands on collaboration with your key stakeholders ensures everything we do is relevant to your business goals. Tailored action plans, clear priorities, and continued support and optimisation are all what makes working with Gallagher a truly unique experience.

# DIAGNOSIS Our team of skilled consultants and diagnostic tools will uncover key drivers and focus areas. MONITOR Engagement, impact and results are all monitored, measured and adapted.

### **UNDERSTANDING**

Every organisation is unique and we take the time to understand yours.

### **EXECUTION**

Together we bring your goals to life and help execute your strategy, supporting you every step of the way.

### **OPTIMISE**

With people and businesses constantly evolving, we ensure we are agile and proactive in our approach.



IN A TIGHT LABOUR MARKET,
EMPLOYEES HAVE THE POWER TO CHOOSE.

# Why should they choose *you*?

Faced with the need to compete in a challenging market, increasing public awareness of wellbeing and the emergence of policies to protect employees, modern business leaders need to recognise the importance in prioritising workplace wellbeing.

Gain practical insights with Australia's most comprehensive survey into workplace wellbeing

**DOWNLOAD NOW** 

AJG.com/au/Workforce-Trends-Report-2023





STRENGTHEN
COLLABORATION &
LEADERSHIP



Building remarkable workplaces, together

20%
INCREASE
IN SALES



ENHANCE COMPETITIVE ADVANTAGE

\$80k
SAVED ON
GROUP
INSURANCE
POLICY







1.7x
MORE LIKELY
TO STAY

## ATTRACT AND RETAIN TOP TALENT



ANACONDA



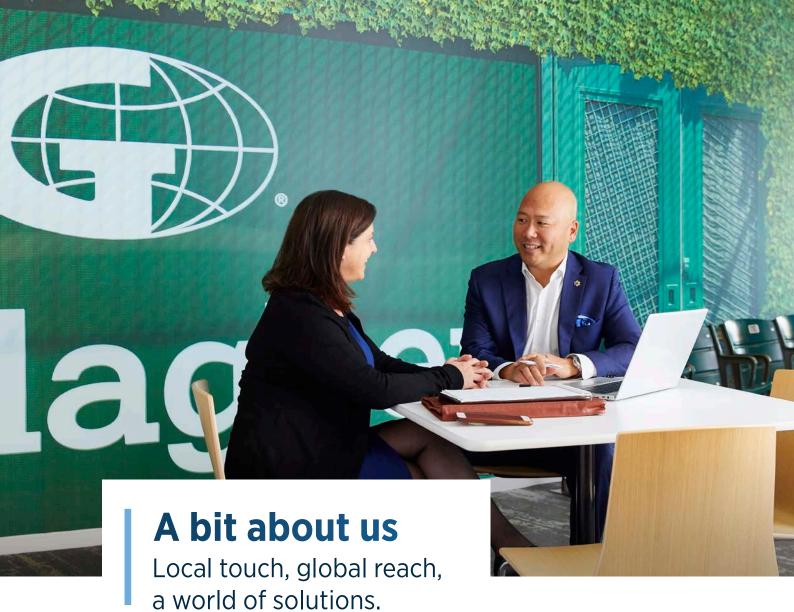
+\$50K SAVINGS IN LEGAL FEES

\$100k
SAVED ON
DIRECTORS
SHAREHOLDERS
INSURANCE
POLICIES

MINIMISE PEOPLE RISK



32%
IMPROVEMENT
IN LEADERSHIP
CAPABILITY



At Gallagher we'll help you to build a more productive, resilient and future-ready organisation to improve how your business 'ticks'.

We'll help your people to find balance and make informed decisions about their wealth, wellbeing and career.

Since 1927, we've been a global leader in insurance, risk management & consulting services helping clients face challenges and providing effective solutions.

"

Working with a consultant who is not only a functional expert but who has deep expertise in our preferred survey technology tool meant that we were able to get straight to work on re-designing our approach,

Amanda Spencer
Director People & Culture

**Home Instead** 

"

**Supporting** 

4.5M+

Australians with their wellbeing

43,000+

Clients globally

80+

Benefit & HR Professionals

## Looking forward to starting our journey together

The greatest gift in partnering with businesses the way we do is the feeling of shared success. With our client-centric approach, we've put them at the heart of all our solutions. From the hotel down the road, to the global giants, we've been fortunate to stand side by side with them as they accelerate their organisations to a better tomorrow.

Alongside their growth, we've built out our expertise and tools that draw on our real-world experience to provide tailored solutions that work from day one.

We truly want to understand your business challenges to continue improving the Australian landscape, so from my team to yours, we look forward to collaborating soon.

**Graham Campbell** 

Chief Executive Officer Gallagher Benefits & HR Consulting, Australia



Insurance | Risk Management | Consulting

Connect with us to accelerate your business performance

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