

This profile has been prepared and provided with the authority of Gallagher Benefit Services Pty Ltd.

This profile is part of the Financial Services Guide (FSG) and is only complete when the FSG (part 1) is attached.

John (Gary) Garret O'Sullivan

Your financial adviser, John (Gary) Garret O'Sullivan (ASIC number 242760), is an authorised representative of Gallagher Benefit Services Pty Ltd (GBS).

Phone: **(02) 9242 2130**

Email: **gary_osullivan@ajg.com.au**

Education and qualifications

Fellow Chartered Financial Practitioner (FChFP)

Diploma in Financial Planning

Associate Diploma Life Insurers Association of Ireland ALIA (Dip)

Gary has the assistance and support from Gallagher client service and support staff. Please feel free to call upon the support staff team at any time for information in relation to the processing of applications and any general enquiries.

Experience

Gary has over 25 years' experience working in the financial services industry. Gary is committed to building long-term relationships with clients by providing them with professional advice and personal ongoing service.

Memberships

Gary is a member of the Financial Advice Association Australia (FAAA) and abides by their code of ethics.

Advice Gary can provide

In providing advice and other services described in this FSG, Gary acts on behalf of Gallagher Benefit Services Pty Ltd who is responsible for the services we provide.

Gary can provide you with strategic advice as well as arrange the types of financial products listed below.

Gary can help you to identify the types of services and products that will be appropriate to meet your financial goals. In addition, you can choose whether to receive advice about a range of needs all at once, or only those needs that are most important to you so that your most important goals are achieved first. Further advice can then be provided over time about any other needs or goals as required.

Strategies

- Guidance on budgeting and goal setting
- Superannuation planning
- Estate planning considerations
- Risk and insurance analysis
- Business succession planning
- Salary packaging advice

Products

- Deposit and payment products
- Life products including:
 - Investment life insurance products; and
 - Life risk insurance products
- Retirement savings account ("RSA") products
- Superannuation

Fees

We are committed to providing you with comprehensive service and advice to ensure that you meet your stated objectives.

Additional services are obtainable from Gallagher Benefit Services Pty Ltd charged to you at the following hourly rates:

- \$385 per hour for a senior financial adviser.
- \$275 per hour for a financial adviser.
- \$220 per hour for an associate financial adviser and / or paraplanner.
- \$165 per hour for administrative support.

Please refer to the Financial Services Guide (part 1) for a detailed explanation of other fees that may be payable for the financial advice provided to you.

How the adviser is paid

Gary is a salaried employee of Gallagher Benefit Services Pty Ltd. Gallagher Benefit Services Pty Ltd will retain 100% of the gross revenue received for the recommended financial services and/or products. Gary may be eligible to receive a performance bonus from Gallagher Benefit Services Pty Ltd.

Appendix: Privacy Collection Statement

As part of the financial planning process, we need to collect information about you. Where possible we will obtain that information directly from you, but if authorised by you we may also obtain it from other sources such as your employer or accountant. If that information is incomplete or inaccurate, this could affect our ability to fully or properly analyse your needs, objectives and financial situation, so our recommendations may not be completely appropriate or suitable for you.

We are also required under the Anti-Money-Laundering and Counter-Terrorism Financing Act (AML/CTF) 2006 to implement client identification processes. We will need you to present identification documents such as passports and driver's licences in order to meet our obligations.

We keep your personal information confidential, and only use it in accordance with our Privacy Policy. Some of the ways we may use this information are set out below:

- The representative and our staff may have access to this information when providing financial advice or services to you;
- The representative and our staff may, in the future, disclose information to other financial advisers and brokers to review customers' needs and circumstances from time to time, including other companies within the Gallagher Group;
- Your information may be disclosed to external service suppliers both here and overseas who supply administrative, financial or other services to assist your adviser and the Gallagher Group in providing financial advice and services to you.
- Your information may be used to provide ongoing information about opportunities that may be useful or relevant to your financial needs through direct marketing (subject to your ability to opt-out as set out in the Gallagher Benefit Services Privacy Policy);
- Your information may be disclosed as required or authorised by law and to anyone authorised by you.

Your adviser will continue to take reasonable steps to protect your information from misuse, loss, and unauthorised access, modification or improper disclosure. You can request access to the information the Licensee holds about you at any time to correct or update it as set out in the GBS Privacy Policy. The GBS Privacy Policy also contains information about how to make a complaint about a breach of the Australian Privacy Principles. [Click here](#) for a copy of GBS's Privacy Policy or you can contact us.

Our contact details

Gallagher Benefit Services – North Sydney

Address: Level 12, 80 Pacific Highway
North Sydney NSW 2060
Phone: 02 9242 2130
Email: GBS_Sydney@ajg.com.au

Gallagher Benefit Services Pty Ltd

ABN: 49 611 343 803
AFSL: 488001
Address: Level 15, 144 Edward Street
Brisbane City QLD 4000
Phone: 1300 850 757
Email: GBSAU_Admin@ajg.com.au
Website: AJG.com/au

Changes to this Representative Profile

Information in this document may change from time to time. We may make such changes by amending the Representative Profile and publishing an updated version on our [website](#). You may also obtain a printed copy of the updated information by calling 1300 850 757.