



Arthur J. Gallagher & Co.

GALLAGHER LIFE SCIENCES PRACTICE

*Tailored solutions for the
Life Sciences industry*

Life Sciences Services



Risk Protection is a Lifeline

Expertise You Need

Risk management solutions for life sciences companies are both complex and specialized. When you team up with the Gallagher Life Sciences Practice, you will work with an insurance broker with thorough knowledge of your industry and the regulatory environment. Gallagher Life Sciences will leverage the marketplace on your behalf to help protect your company's bottom line from the financial devastation that could result from a loss or lawsuit. Our team of experts will work with you to customize risk management and insurance solution programs that meet your unique needs and protect your organization under the best possible terms and conditions.



Expect More From Your Broker

We Deliver Smarter Solutions

Our Gallagher Life Sciences team has experience in nearly every phase of the life science process—from discovery to development to production. This includes insuring human clinical trials in all 50 states and over 50 countries around the world.

Whether you're a drug manufacturer, contract research organization (CRO), contract manufacturing organization (CMO) or a large publicly traded company in this industry, our team has the necessary experience to assist in managing your risk around the world.

In addition to our many insurance, risk and benefits solutions, we also consult on pricing issues with managed care organizations, patent expirations, industry mergers and challenges.

We work with many different types of life sciences companies, including (but not limited to):

- Drug manufacturers and drug wholesale manufacturers
- Medical device and supply companies
- Laboratories, contract and clinical research and development facilities
- Pharmaceutical companies
- Biotechnology and biologics companies
- Nutraceutical and food supplement companies
- Medical technology manufacturers
- Clinical trials facilities
- Clinical research facilities

Tailored Solutions to Meet Your Unique Needs

Risk Management is All About You

The Gallagher Life Sciences risk solutions and coverages include:



- Human clinical trials liability: includes protection for coordination of global clinical trial activity
- Products liability: covers completed operations, product recall and more
- Errors & omissions and professional liability: protect against financial injury and loss of a sponsor
- Intellectual property protection
- Medical property insurance: covers loss of research and development property and income; contamination and spoilage; research animals and equipment
- Cargo, supply chain and stock throughput: includes coverage for recall of product due to contamination, transit mishaps, etc.
- International policy placements: addresses local coverages specializing in legal and regulatory for foreign countries
- Medical malpractice liability: covers physicians and staff in Phase I clinics
- Management protection: covers against directors and officers liability; full prior act and continuous management liability; indemnification for present and future directors and officers; employment practices liability; kidnap and ransom issues
- Patent expiration consulting

Arthur J. Gallagher & Co. at a glance

Arthur J. Gallagher & Co. has been designing solutions to meet our clients' unique needs for more than 85 years. We pioneered many of the innovations in risk management used by businesses in all industries today. We believe that the best environment for learning and growing is one that remembers the past and invents the future.

- Founded in 1927 by Arthur J. Gallagher and still run by the founding family.
- A global corporation with a strong heritage and culture, Gallagher is a company with 21,500+ family members.
- Divisions specializing in retail insurance brokerage operations, benefits and HR consulting, wholesale distribution and third-party administration and claims processing.
- More than 680 offices in 31 countries and revenues of \$4 billion in 2015.
- The Gallagher Global Alliance provides client-service capabilities to clients in more than 150 countries around the world. Wherever you are, we're nearby.



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