



Arthur J. Gallagher & Co.

GALLAGHER HEALTHCARE PRACTICE

Tailored Risk Management Solutions for

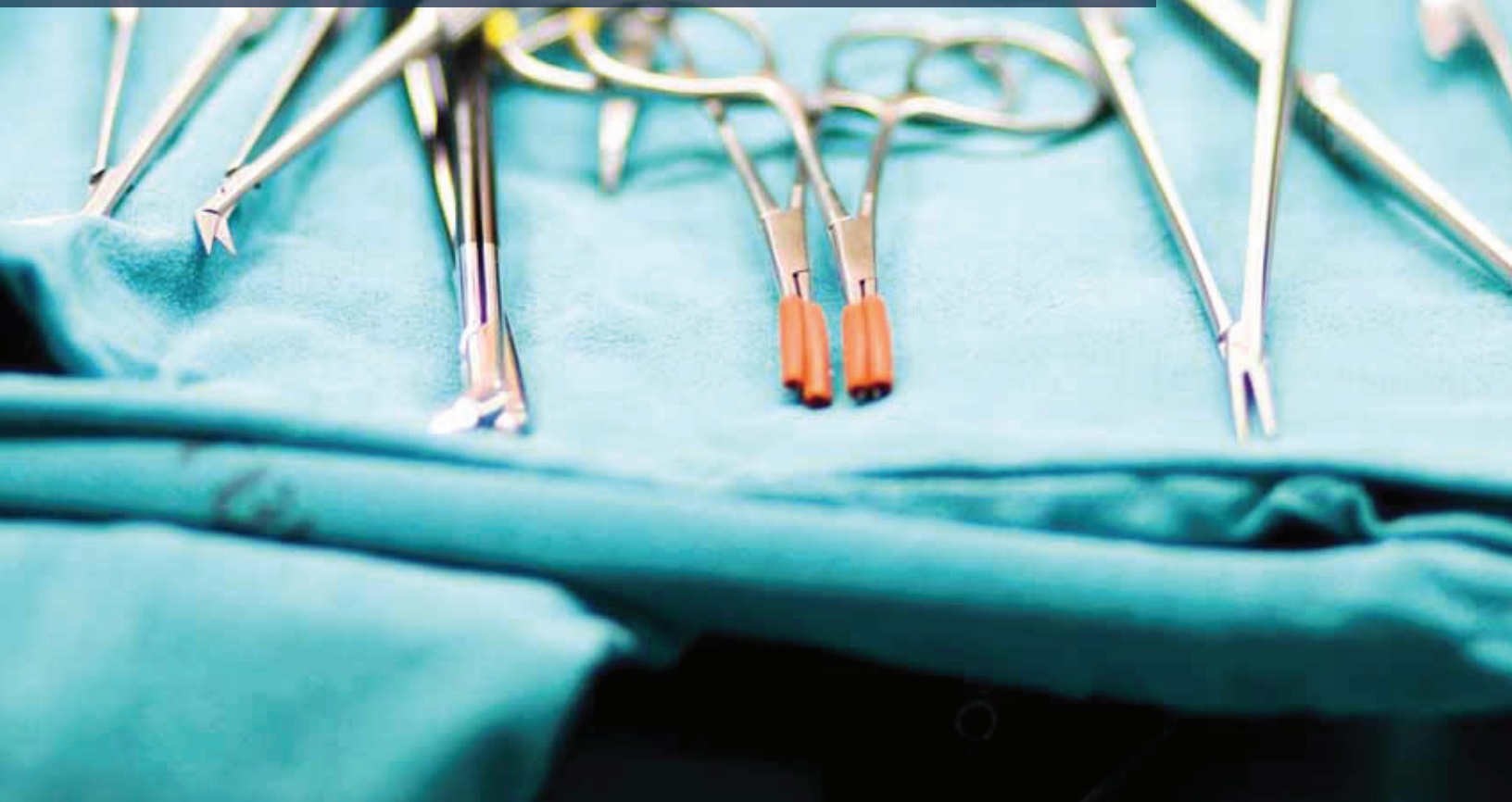
Ambulatory Surgery Centers

We help manage your risk, so you can manage your patients' health

Gallagher's Healthcare Practice is committed to providing its clients with the necessary resources to manage the risks associated with delivering patient care. Our team of professionals brings an unparalleled level of expertise, service and the innovation needed to keep pace with emerging risks.

Our team will get to know your organization's short- and long-term goals. We will take a comprehensive approach to analyzing risks, benefits and coverage options, to identify traditional and nontraditional solutions while making the process seamless for our clients.

Innovative solutions allow us to give our clients more options, better coverage terms and lower total costs. We provide the creativity and attention of a boutique firm backed by the leverage and resources of a global organization. Gallagher is the ideal partner for reducing your risks and lowering your costs.



Services, Resources and Expertise to Manage Risk

CHALLENGE

SOLUTION

**Patient Safety
and Satisfaction**

Utilization of Risk Management Experts
Employee Engagement Services
Workforce Planning

**Direct Marketing
Strategy**

Employer Market Research
Shared Savings Contract Negotiations
Provider Excess/Stop Loss
Data Analytics and Benchmarking
Value Proposition Communication Services

Margin Pressure

Insurance and Risk Program Design
Health Management and Total Wellbeing
Workforce Demographic Evaluation
Alternative Funding Vehicles: Captives,
RRGs, Trusts
Total Rewards Compensation Strategy
Total Cost of Risk Analysis
Gallagher Marketplace Private Exchange
Platform
340B Revenue Opportunities
Equipment Maintenance Contracts

Healthcare Reform

Compliance Expertise
Risk Management Assessments, Consulting
and Educational Services
Cyber/Privacy Liability

*We take smarter
care of your
risk, so you
can take better
care of your
patients.*

Providing value through the power of Gallagher.

We know that Ambulatory Surgery Centers need a broker with the staff and resources to fully understand and work with their unique and complex exposures. At Arthur J. Gallagher & Co., we provide a variety of risk management services and take pride in our reputation as a solid, established company with a proven track record of success and service in the healthcare space.

- **Objective, Trustworthy Representation:** We will work to ensure that your organization has the most comprehensive coverage at a competitive price.
- **Strong Market and Underwriting Access:** We have long-standing relationships with our insurance company partners. These relationships allow us to obtain competitive pricing, broad coverage and program stability to meet your underwriting and pricing objectives.
- **Problem-Solving Capabilities:** Our healthcare experts will provide an unmatched knowledge base and clear answers when you need them.
- **Creative consulting services:** We will implement a risk management program specific to your organization's structure and exposures, and provide loss control and loss preventions services.
- **Options:** We offer many creative solutions to manage exposures, including a deductible program or SIR option and alternative risk financing ideas or negotiable rate guarantees. We will work with you to ensure that all options have been considered and that any potential premium savings are proportionate to the risks assumed.
- **Consistent Stewardship:** We will provide a structured service plan that formalizes the process of managing clinical risk and the cost of risk financing. With careful oversight, our client service plan ensures that our clients receive the best insurance program and the best pricing.



Arthur J. Gallagher & Co.

Gallagher Healthcare Practice

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Gallagher Healthcare Practice

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