



Arthur J. Gallagher & Co.

GALLAGHER FOOD & AGRIBUSINESS



Risk Management for Producers



Your Food and Agribusiness Industry Advocate

A comprehensive insurance and risk management program is crucial to your success and profitability as a producer in the food and agribusiness industry. New challenges are continually developing, including regulatory and compliance mandates, weather and climate change, food and feed safety, supply chain disruptions and bioterrorism. Gallagher's Food & Agribusiness Practice has been helping clients in the food and agribusiness industry navigate these challenges for over 85 years.

We work with all types of food and agribusiness producers, including:

- Farmers
- Ranchers
- Nurseries
- Greenhouses
- Grain producers
- Feedlots
- Dairy farmers
- Growers
- Aquaculture
- Vineyards
- Forestry
- Horticulture
- Organics
- Orchards



Our strategic services and solutions include:

- **Regulatory compliance and food safety-related coverage:** Agribusiness is facing significant regulatory changes as a result of the Food Safety Modernization Act (FSMA). FSMA will impose new safety and recordkeeping requirements on producers and result in increased monitoring and scrutiny by regulators. In the event of contamination, all companies in the food supply chain—from farm to store—may be subject to investigations and lawsuits. This coverage provides indemnification for costs resulting from increased oversight.
- **Animal mortality:** Livestock is expensive. Animal mortality insurance covers the loss of an animal resulting from an accident, injury, sickness or disease as well as some weather-related events and theft.
- **Equipment breakdown:** When an important piece of equipment unexpectedly breaks down, your operations come to a standstill. This coverage pays for the cost to repair or replace damaged equipment so you can get back up and running faster.

In addition to these essential coverages, food and agribusiness producers should consider the following risks and coverages when evaluating their exposures:

- Commodity price risk
- Genetically engineered food
- Climate change
- Accidental and malicious contamination
- Environmental impairment
- Crop insurance
- Foreign and domestic terrorism
- Animal pandemics
- Sustainability
- Globalization

Why Arthur J. Gallagher & Co.?

Arthur J. Gallagher & Co. has been designing risk management solutions to meet our clients' unique needs for 90 years. We pioneered many of the innovations in insurance and risk management used by businesses in all industries today.

Our Food & Agribusiness team offers risk solutions to food and agribusiness clients around the world. With Gallagher you have the resources of a global partner, the specialized knowledge of food and agribusiness industry experts and the personalized service of a friend and collaborator. It's a combination only Gallagher can provide.



Built on Integrity

Gallagher was named one of the World's Most Ethical Companies by The Ethisphere Institute,¹ an independent center of research promoting best practices in corporate ethics and governance, for the sixth consecutive year. Gallagher is the only insurance broker to be honored in this way.



Reduce your risk. Contact us today.



Gallagher Food & Agribusiness Practice

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Insurance brokerage and services to be provided by Arthur J. Gallagher Risk Management Services, Inc. and/or its affiliate Arthur J. Gallagher & Co. Insurance Brokers of California, Inc.

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