Commitment to the Greater Good

Insurance Brokerage | Benefits & Retirement Consulting | Claims Administration & Advocacy
Institutional Investment & Fiduciary Services | Alternative Risk Program & Administration | Risk Management
World-Class Solutions for the World’s Nonprofits

We Help You to Help Others

Your nonprofit organization has important work to do. Our role at Arthur J. Gallagher & Co. is to allow you to focus on it by addressing your insurance, claims, retirement, investment and risk management needs. Some of the most influential nonprofit organizations in the world work with Gallagher, including the Risk and Insurance Management Society (RIMS), World Vision, Elwyn, Arthritis Foundation, dozens of YMCAs, Goodwill organizations, community clinics, more than 100 cultural institutions, the Casey Family Foundation, MADD and others. Our dedicated practice taps into Gallagher’s internal teams as well as the resources of clients, service partners and sector leaders to serve more than 24,000 nonprofits worldwide. When you work with Gallagher, you have access to our global experts, leading technology tools, and staff on the ground in more than 470 communities to help you reduce costs, sustain your impact and protect your mission.
Specialized Expertise for Your Specialized Needs

Your Mission is Our First Priority

As the world’s leading service provider and consultant for nonprofits, and with a decades-long commitment to this vital sector, Gallagher is uniquely qualified to help you live your mission. No other broker has the same level of specialized expertise. With Gallagher you get an experienced leadership team and a distribution network of regional offices—the largest in the world—all focused on bringing consultative resources and solutions to your enterprise so you can operate in a sustainable, stable and impactful way.

Gallagher provides:

• Risk vs. reward analysis
• Specialized underwriting programs for nonprofits
• All Lines Protected Self-Insurance (PSI) strategies
• Access to the best market partners specializing in this sector
• Sustainability analysis and strategies for retirement plans and investment portfolios
• Specialized claims advocacy
• Insurance and risk management training and service programs to protect employees and volunteers
• Benchmarking
• Stability, predictability, strength in numbers
• Overall thought leadership and a catalyst for collaboration

We’ll provide an array of services so you can focus on what you do best: improving your operations and serving your constituents for sustainable impact.
Risk vs. Reward Analysis

Through detailed loss stratification and trend analysis along with proactive risk control, claims management and advocacy, Gallagher has been helping nonprofit organizations find the perfect balance between risk protection and risk assumption. The Gallagher Nonprofit Practice can analyze your risk factors, help you realistically evaluate threat and opportunity levels, and provide the options and guidance you need to make sound business decisions that reduce your total cost of risk over the long term. You’ll get a tailored solution and effectively negotiated coverages for policies covering property, crime, workers compensation, auto, general liability, directors and officers, cyber risk, sexual misconduct, employment practices and more.

Specialized Solutions

With offices in the U.S., the UK, Europe, Canada, Australia and New Zealand, Gallagher has consultants in hundreds of local communities to help you solve your challenges as charity care organizations. Our global footprint brings local and cultural conditions into view as we address your risk management solutions, and allows us to deliver a level of responsiveness and hands-on support that’s hard to find. Our practice areas are led by specialists who understand the needs of the nonprofit sector and have broad experience customizing our technologies, tools and strategies to the challenges you face. The practice areas and skill sets at Gallagher are as diverse as the nonprofit sector itself.

Gallagher charity care services include:

- Solutions for students and educational institutions
- Property claims adjusting
- Management and executive liability
- Moral failure claims
- Customized online training, risk management information systems (RMIS), volunteer management systems (VMS)
- Crisis solutions
- Property appraisals
- Fine art appraisals and services
- Cyber liability protection
- International mission work
Underwriting and Self-Insured Strategies

Gallagher’s Nonprofit Practice includes underwriting partners such as Charity First and NIPC, two premier managing general underwriters who have access to key carriers and have insured thousands of nonprofits throughout the U.S. These types of strategic partnerships are an advantage for you, delivering packaged or tailored solutions for your nonprofit organization. We’ve also developed proprietary All Lines Protected Self-Insurance (PSI) package programs with our partners at Lloyd’s of London to allow you to purchase less insurance (fund through loss fund), unbundle from the carrier (control claims at the client level versus carrier level) and truly empower your organization to reclaim funds for your mission. With brokers and consultants working for nonprofits across the country, Gallagher is the leading broker in the U.S. serving the nonprofit sector for property/casualty and insurance/consulting services.

Services include:

- Assessing and designing a P&L for the insurance program (fixed vs. variable costs)
- Annual cash flow for policy year
- Unbundled claims and data management (RMIS) for the insurance program
- Utilizing underwriting resources as a program partner
- Benchmarking
- Target loss control to reverse claims’ trends
- Customized workers compensation programs, solutions and services
Strategic Partnerships

**Strength in Numbers**

Strategic partnerships exponentially increase the skills and on-demand expertise available to your nonprofit organization. Our strategic partners include the Nonprofit Risk Management Center, the Frances Hesselbein Institute, Lloyd’s of London and many U.S. financial services firms with dedicated expertise in the nonprofit sector. By working with these organizations, we mobilize our knowledge, share best practices, promote leadership and improve problem-solving. Everyone wins—especially the communities you serve with your nonprofit organization.

Tailored Benefits Programs for Employees

**Protecting Your Benefits Program and Your Employees**

With Gallagher you get a balanced, responsive approach to designing, implementing and managing an employee benefits program that fits your organization perfectly. Services include benchmarking, benefits administration, communications, compliance consulting, plan development, management and retiree healthcare. This is a core competency at Gallagher: more than 30 years ago, we helped the nonprofit sector establish a national nonprofit trust called Reta, which today has more than 37,000 covered lives.

Investment Stewardship & Fiduciary Oversight

By partnering with Gallagher, your organization's mission and financial goals are fully integrated to ensure the sustainability of your investment assets to support your mission today, tomorrow and for the life of your organization. The construction of a sound investment program coupled with Gallagher’s experience and expertise in developing fiduciary oversight allows your nonprofit organization to focus on delivering and sustaining the charitable work supported by these investment assets.
A Charitable Corporate Citizen

Giving Back is in Our DNA

Gallagher employees are engaged in their local communities around the world. It’s one of the ways we give back. We actively incent our staff to document and record volunteer hours, and through our corporate giving program, offer a matching gift program to our more than 24,500 employees so they can support the nonprofits of their choice. This represents a potential annual charitable contribution of U.S. $18 million to the sector. You could say we’re putting our money where your mission is.
Protect your organization, your people, your reputation—and your mission. Contact Gallagher today.

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**Arthur J. Gallagher & Co. at a glance**

Arthur J. Gallagher & Co. has been designing solutions to meet our clients’ unique needs for 90 years. We pioneered many of the innovations in risk management used by businesses in all industries today. We believe that the best environment for learning and growing is one that remembers the past and invents the future.

- Founded in 1927 by Arthur J. Gallagher and still run by the founding family.
- A global corporation with a strong heritage and culture, Gallagher is a company with 24,500+ family members.
- Divisions specializing in retail insurance brokerage operations, benefits and HR consulting, wholesale distribution, and third-party administration and claims processing.
- More than 710 offices in 33 countries and revenues of $4.2 billion in 2016.
- Offering client-service capabilities in more than 150 countries around the world through a global network of correspondent brokers and consultants.

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