



Arthur J. Gallagher & Co.



*Tailored solutions
for client success*

GALLAGHER MARINE PRACTICE

Tailored Solutions for the Inherent Risk of Maritime Operations

Unique Risk Management Solutions

You need marine expertise. We've got it.

With the complexity of risk management issues growing exponentially, true expertise in marine risk management is hard to find. That is where Gallagher Marine Practice comes in.

Our team of experts have extensive knowledge of the marine industry. They will dive deep to understand your unique organization and its people, the specific risks you face and your tolerance for those risks. They will then tailor a solution that accounts for each unique requirement.

Our risk management solutions are designed for:

- Cargo risks
- Commercial divers
- Cruise industry
- Fishing fleets
- Inland towing
- Marine construction
- Ocean transportation
- Offshore energy support
- Passenger vessels
- Ports and terminals
- Shipyards

Coverages include:

- Builders risk
- Bumpershoots
- Cargo
- Hull & machinery
- Marine liabilities
- Cargo legal/stevedore's legal wharfingers/terminal ops
- Maritime employers liability
- Specie risks
- Specialty risks (kidnap & ransom)
- Protection and indemnity
- USL&H
- Vessel pollution
- War risk
- Yacht coverage

We Deliver Smarter Solutions

Risk Management for Marine Operations

We are your risk management partner. We will work with you to assess your needs to design a cost-effective risk transfer system, institute loss control programs or integrate a seamless claims management process. Our capabilities run the gamut from securing alternative financing arrangements to reducing risk. You can feel confident that risks are being minimized with the help of Gallagher's Marine Practice.

- Gallagher Marine places or controls in excess of \$1 billion in hull and P&I premium in the domestic and international markets
- As a whole, Gallagher has placed over 1 billion tons into the international group of P&I clubs
- Over \$73 billion in hull values insured in the U.S. and internationally
- Over 150 marine employees
- Market relationships extended back 40+ years

We're Nearby

Power of a Team

We believe that our job is to be a part of your operations, day in and day out. You'll know your Gallagher Marine team members well because they'll be by your side anticipating and resolving problems — like an extension of your staff. Our team has access to experts across the country for deep dives into industry trends and coverage options. Our access to all the major insurance markets combined with our industry expertise will allow Gallagher to provide you with expert professional services crafted to suit your company's individual needs.

Our offices are located near major maritime centers across the world:

- Grand Rapids, MI
- Houston, TX
- Latin America
- London, UK
- Miami, FL
- New Orleans, LA
- New York, NY
- Oslo, Norway
- San Francisco, CA
- Seattle, WA
- St. Louis, MO
- White Plains, NY

What People Are Saying

Hear from Our Clients

“I worry about plenty of things in my position as general counsel, but with the Arthur J. Gallagher & Co. team on our side I don't have to worry about our insurance program.”

— David Reisman, General Counsel
BISSO Marine Co., Inc.

“I love working with the professionals at Arthur J. Gallagher. Whenever I have a question about insurance, they are quick to respond with detailed information. Their expertise and quick response time are invaluable! I feel like they are more than just a vendor to us ... they have become a partner in our success.”

— Dionne Chouest Austin,
Edison Chouest Offshore Companies

*We take smarter care of your risk so
you can take better care of your business.*

Reduce your risk. Contact us today.

Gallagher Marine Practice

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Arthur J. Gallagher & Co. at a glance

Arthur J. Gallagher & Co. has been designing solutions to meet our clients' unique needs for 90 years. We pioneered many of the innovations in risk management used by businesses in all industries today. We believe that the best environment for learning and growing is one that remembers the past and invents the future.

- Founded in 1927 by Arthur J. Gallagher and still run by the founding family.
- A global corporation with a strong heritage and culture, Gallagher is a company with 24,500+ family members.
- Divisions specializing in retail insurance brokerage operations, benefits and HR consulting, wholesale distribution, and third-party administration and claims processing.
- More than 710 offices in 33 countries and revenues of \$4.2 billion in 2016.
- Offering client-service capabilities in more than 150 countries around the world through a global network of correspondent brokers and consultants.



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