



Gallagher Nonprofit Practice



PROTECTING THE HANDS



THAT SERVE.

Gallagher has more than 710 regional offices backed by a network of consultative experience that is unparalleled in the industry.

With more than 24,500+ employees worldwide and now with 90 years of serving the third sector, we are also mobilizing our employees and their families in local communities by helping those in need, both through philanthropy (matching corporate funding) and through individual and group volunteer efforts.

Ask us for a copy of our Corporate Social Responsibility 2015-2016 Monograph.

“Revisit the mission every three years; each time refine or amend it so that it reflects shifts in the environment and the changing needs of the customers.”

—Frances Hesselbein

Partnering with the Nonprofit Community to Reclaim Dollars for Mission

Get to Know Gallagher and Our Nonprofit Practice

Gallagher has been providing services to the nonprofit community since its founding in 1927. Our objective approach to consultatively identify all options is a proven methodology that has led to a high retention rate with clients. Today, Gallagher is working with thousands of local nonprofits, regional charities and national networks with global reach and is considered the leading broker and key advisor serving the third sector.

Superior Service

Available 24 hours a day and accessible in the unanticipated moment of need, combined with investments in the best technology tools in the industry.

Reducing Costs Long-Term

Balance short-term needs at the best price with coverage and plans equally the best for the long term. We reduce your total cost of risk by ranking losses, examining multiline deductibles, unbundling claims from a carrier, reducing lag time on a claim and using healthcare analytics tools to “bend the trend” of healthcare costs.

Proactive Risk Control

Being held to higher standards, a culture of wellness, safe environments and duty of care are important aspects and motivations for taking a proactive approach.

Advocacy at the Time of Loss

Help to resolve difficult issues, delays in closing claims or coverage disputes.

Giving Control to Your Organization

Provide data (including property values and employee benefits) that is kept on a password protected website that is easily updated and able to be sorted for analysis.

Leveraging Our Carrier Relationships

Written with a variety of carriers, our extensive premiums get notice and consideration that benefits our clients. We are the leading broker, placing premiums with the top nonprofit carriers. We also have long-term relationships with reinsurers who specialize in the nonprofit sector.

“Marshalling our vast global resources and talent around our faith-based clients’ needs differentiates us in the marketplace. We truly maximize the impact of our specialization.”

—Peter A. Persuitti
Managing Director
Nonprofit Practice

"...Our Gallagher broker understands the nonprofit and NGO world, our passionate faith motivation, and the need to be careful stewards of our donated funds. Our Gallagher broker didn't try to sell us on every line of coverage; he recommended we do without several pricey options. This is the way to nurture client loyalty. Neither did he faint when I called him on the second business day of coverage with a claim."

—Steven T. McFarland
VP and Chief Legal Officer
World Vision



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Prudent Risk Retention

Use tools (underwriting, actuarial analytics, RMIS, online training, etc.) and help you move to the alternative risk transfer world, unbundle claims from the carrier, seek reinsurance and customize coverages to meet the needs of owners.

Reclaiming Dollars for Mission

Provide creativity, scenario building, planning and designing, alternative dispute resolutions, online training resources, diversifications of placements, wellness and alternative risk considerations.

Through our Nonprofit Practice and our network of offices, we have built a competency that is centered on understanding and anticipating the financial needs of the sector. Our premise on specialization revolves around the notion of allowing you to focus on your mission, while we invest in an infrastructure to bring you the latest relative to what the dynamic insurance and financial services industry has to offer.

- Property & casualty
- Benefits
- Financial services
- Alternative risk

Customized Programs

Arthur J. Gallagher & Co. operates differently than most insurance brokers. Our expert advisors are ready to get inside your organization and truly understand your operations, your thinking, your past experiences and future plans. Only then can we architect solutions that truly support your objectives.

Ask us about our
MP³ Program....



Gallagher Nonprofit Practice

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