



Gallagher

Insurance | Risk Management | Consulting

Equity Advisors Expertise

The Gallagher Equity Advisors team has experience that covers the entire mergers and acquisitions spectrum, including private equity, venture capital, growth equity and buyouts. Our expertise includes fund protection, transactional support, portfolio management, restructuring & exit and transactional risk solutions – we are your complete M&A team. Our goal is to ensure the absolute protection of your business assets through every step of the process, while helping you remain competitive in today's ever-changing risk environment.



FUND PROTECTION

Secure Funds To Invest

- General partnership liability
- Professional liability / E&O
- Dedicated coverage to the PE firm/fund
- Outside directorship liability
- Coverage extended to GP's, SPV's & advisors
- Office exposures
- Key man
- Fund benefit solutions

TRANSACTION SUPPORT

Purchase Company

- Due diligence
- Detailed review of insurance policies
- Pre & post-close insurance cost pro-forma
- Identification of uncovered liabilities
- Verify exposure base / census
- Benchmark analysis
- Policy structure review
- Identification of one-time insurance cost
- Analysis of health & welfare plans
- Analysis of active & retiree plans
- Employee participation & contribution
- ACA compliance
- Retirement & pension program review
- Closing & post-closing transitional matters
- Pension valuation & termination costs
- International liabilities
- Executive compensation & incentive plans

PORTFOLIO MANAGEMENT

Run Company

- **CORE360™** service strategy
- Post close program optimization
- Market leverage strategies
- Alignment of ownership goals
- Exceptional day-to-day service
- Claims management expertise
- Collateral issues
- Harmonization of benefit plans
- Human capital analysis report
- Culture strategies
- Global risk benefits
- Go-forward budget process
- Employee communication
- Talent retention

RESTRUCTURING & EXIT

Sell Company

- Insurance program optimization
- Tail liability
- Unfunded exposures review
- Prospectus liability (IPO)
- Vendor insurance validation reports
- Benchmarking analytics
- Compliance issues
- Employee advocacy
- Transitional services agreements

TRANSACTIONAL RISK SOLUTIONS

- Representations & warranties
- Contingent liability
- Specialty management liability
- Tax liability
- Environmental
- MedSecure E&O
- Prospectus liability
- Key man

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