




Gallagher

Insurance | Risk Management | Consulting



Insurance matters, only when there is a claim

GALLAGHER CLAIMS ADVOCACY PRACTICE



We help our clients manage their risk
and protect their bottom line.

The Gallagher Advantage

- Over 100 claim professionals nationwide
- Personalized advocacy
- Strategic carrier relationships
- Executive-level industry knowledge
- Industry-specific claim expertise
- Prompt claim resolutions
- Reduced claim costs
- Stronger marketing position



Industry Group Specialty

- Commercial
- Public Entity
- Higher Education
- Religious
- Nonprofit
- Transportation
- Aviation
- Restaurant
- Hospitality
- Construction
- Real Estate
- Agriculture
- Marine

Gallagher Claims Services

- Claim Review/Audits
- Coverage Advocacy
- Complex Claims Consulting
- CAT Management
- Claims-Needs Analysis
- Specific Claim Handling Instructions
- Seminars/Workshops
- Insurer Insolvencies
- TPA Selection
- Attorney/Vendor Selection
- RMI Claim Management Manual
- Benchmarking
- X-Mod Calculations
- Letter of Credit Advocacy
- Healthcare Provider Selection
- RMIS Evaluation
- Renewal/Underwriting Advocacy

Our References are Our Results

Restaurant

Claim advocate facilitated an overturn of a \$629,444 default judgment against our client. Case settled in \$300,000 range.

Distributor

\$1M reserve for a gunshot wound WC claim—claim advocate facilitated a reserve reduction of \$500,000 prior to renewal.

Commercial/Captive

Overtaken denial of a late reported claim, resulting in a \$267,000 payment.

Large Nursing Care Chain

Savings of \$434,000 to client after claim advocate negotiated vendor PPO costs.

Municipal

\$32,000 reduction in premium renewal after a high increase was proposed due to bad loss history.

Transportation

\$125,000 employee theft claim originally denied by carrier settles for \$123,000 after claim advocacy involvement.

Affordable Housing

Gallagher claim advocate helped get new client's mod from 182 to 117 in 3 years. Brought open claims from 35 to 4.

Workers Compensation

Gallagher claim advocate worked with carrier to save client over \$833M after employee filed a false claim.

Commercial

\$450,000 in condolence payments made by the insured for a hired tour bus accident in Taiwan that caused 8 fatalities, plus 21 injuries were denied by the carrier and then later paid after claim advocacy involvement.

Municipal

Two hurricanes with concurrent damages—offer from carrier went from \$300,000 to \$1.7M after claim advocacy involvement.

Commercial

Claim advocate assisted client in reducing insurance budget by \$88M in a 4-year period by claim reviews, audits and settlement consulting.



Evaluating and Minimizing
Your Total Cost of Risk

Focusing on:



• Loss Prevention & Claims

Learn more at www.ajg.com/CORE360

Gallagher Claims Advocacy Practice

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