State of the Property & Casualty Insurance Market

Marty Roche, Host

Risk Placement Services, Inc. Area Assistant Vice President

Rich Woytus

Munich Re
SVP – Underwriting Manager

Ken Urrutia

Gallagher

Area Vice President

Chris Spala

Gallagher Bassett

Director, Client Services

Dave Adams

Risk Placement Services, Inc. SVP – Sales & Marketing











Wellness Activity







Welcome to Our Q&A Session!



Goals of Today's Session

- Discuss a range of topics at the forefront of a rapidly changing insurance marketplace.
- Garner knowledge and strategies to best prepare for upcoming renewals.
- Start to predict and prepare for insurance trends over the next 2-5 years.
- Dialogue and Additional Questions Encouraged!



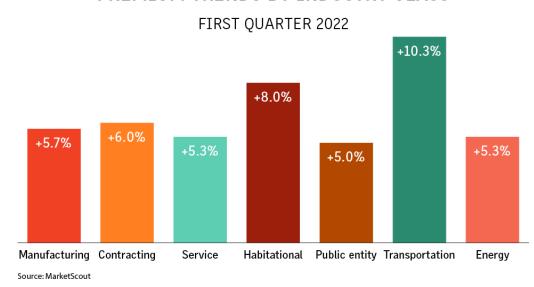
Industry Trends: Premium

"Aggressive rate increases in the first quarter included 19.7% for cyber, 9.7% for umbrella and excess, and 8.7% for directors and officers liability.

Commercial property was up 7.6%, business interruption up 6.3% and commercial auto up 7.3%."

Source: Business Insurance

PREMIUM TRENDS BY INDUSTRY CLASS





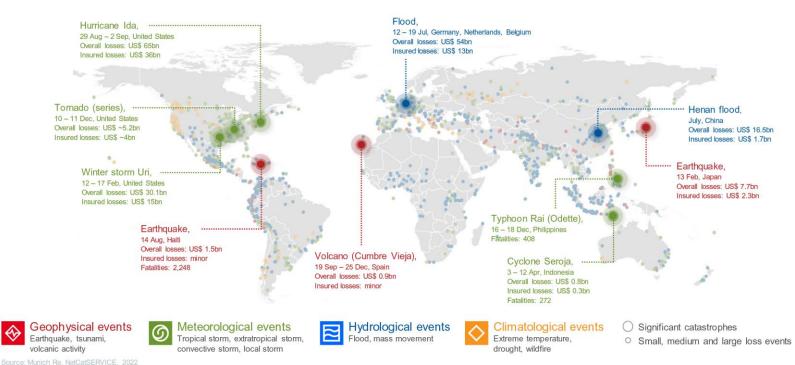
Industry Trends: Catastrophe Losses

NatCatSERVICE

Relevant natural catastrophe loss events worldwide 2021



Natural disasters caused overall losses of US\$ 280bn





State of the Property & Casualty Insurance Marketplace





Thank you.

Contact Information

Marty Roche

Risk Placement Services, Inc. Area Assistant Vice President Marty_Roche@rpsins.com

Chris Spala

Gallagher Bassett **Director, Client Services** Christoper spala@gbtpa.com

Rich Woytus

Munich Re SVP – Underwriting Manager rwoytus@munichre.com

Dave Adams

Risk Placement Services, Inc. SVP - Sales & Marketing David Adams@rpsins.com

Ken Urrutia

Gallagher **Area Vice President** Ken_Urrutia@ajg.com











The information contained herein is offered as insurance Industry guidance and provided as an overview of current market risks and available coverages and is intended for discussion purposes only. This publication is not intended to offer legal advice or client-specific risk management advice. Any description of insurance coverages is not meant to interpret specific coverages that your company may already have in place or that may be generally available. General insurance descriptions contained herein do not include complete Insurance policy definitions, terms, and/or conditions, and should not be relied on for coverage interpretation. Actual insurance policies must always be consulted for full coverage details and analysis.

Insurance brokerage and related services to be provided by Arthur J. Gallagher Risk Management Services, Inc. (License No. 0D69293) and/or its affiliate Arthur J. Gallagher & Co. Insurance Brokers of California, Inc. (License No. 0726293).