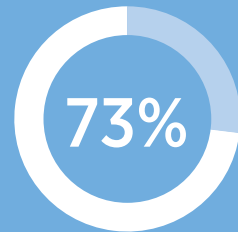
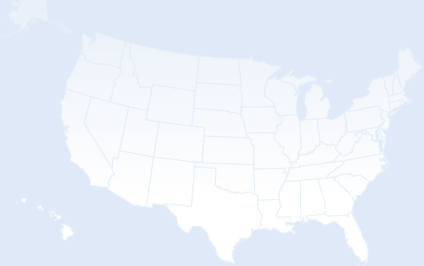


Can you find savings in your pharmacy benefit management contract?

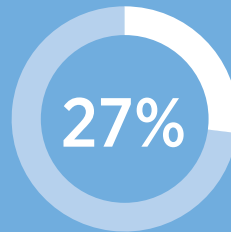
SEE HOW ORGANIZATIONS ARE OPTIMIZING AND SAVING WITH THEIR PBM CONTRACTS

Gallagher's Pharmacy Benefit Management Consulting practice understands how to optimize savings for our clients. Our expertise comes from years of experience and conducting more than 140 requests for proposal (RFPs) and pharmacy benefit management (PBM) renegotiations in 2022.

Our robust team of 70 consultants is dedicated to helping clients manage their prescription benefit drug spend and advocating for the overall wellbeing of their people.



73%
stayed with incumbent PBM contracts



27%
moved PBM contracts

Whether clients moved PBM contracts or stayed, they gained better pricing, better service and better products through the RFP process.

RFP WITHOUT ALTERNATIVE FUNDING

19.48%

The average three-year savings for clients

16.39%

The average savings within the first year of that three-year contract

CONTRACT RENEGOTIATIONS

13.10%

The average three-year savings for clients

10.28%

The average savings within the first year of that three-year contract

\$3.1 million

recovered through 127 PBM audits*

*26% of the audits resulted in recoveries.

Contact your Gallagher pharmacy consultant or visit [AJG.com/pharmacy](https://www.ajg.com/pharmacy) to learn more.

[AJG.com](https://www.ajg.com) The Gallagher Way. Since 1927.

Based on data from 2022 pharmacy benefit RFPs and renegotiations, provided by Gallagher's pharmacy underwriting department.

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